Case 1-17-45570-nhl Doc 97-1 Filed 05/02/18 Entered 05/02/18 20:10:04

EXHIBIT A

Declaration

EASTERN DISTRICT OF NEW YORK	
In re:	Chapter 11
VORAS ENTERPRISE INC.,	Case No. 1-17-45570 (NHL)
Debtor.	
X	

DECLARATION

HAROLD J. BORDWIN hereby declares under penalty of perjury, pursuant to 28 U.S.C. § 1746, to the best of his knowledge, information and belief:

- 1. I am a managing director of Keen-Summit Capital Partners LLC ("Keen") and am authorized to make this declaration (the "Declaration"). I submit this Declaration in support of the application (the "Application")¹ of Voras Enterprise Inc., debtor and debtor-in-possession herein (the "Debtor"), for an order, pursuant to section 327 and 328(a) of the United States Bankruptcy Code (the "Bankruptcy Code"), and Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rule") 2014 and 2016, authorizing retention and employment of Keen as real estate advisor for the Debtor.
- 2. Except as otherwise indicated herein, I have personal knowledge of the matters set forth herein.—

 BS

 HB

Capitalized terms not otherwise defined shall have the meanings set forth in the Application.

QUALIFICATIONS

- 3. Keen provides a full suite of specialized real estate and lease advisory and transactional services. Keen is focused on creating and executing real estate and business strategies designed to maximize values and minimize ongoing liabilities. Attached hereto as Exhibit 1 are our marketing materials. Given the nature of the proposed engagement, I believe Keen is qualified to serve as the Debtor's real estate advisor, and the Debtor believes that our retention as its real estate broker is appropriate.
- 4. The Debtor has determined that Keen has the resources and experience necessary to represent it as real estate advisor in this case. Given the nature of property and the case, the Debtor believes that the retention of Keen as real estate advisor is appropriate.

DISINTERESTEDNESS

- 5. Except as set forth herein Keen (a) does not hold or represent any interest adverse to the Debtor or its chapter 11 estate, its creditors or any other party-in-interest, and (b) is a "disinterested person" as that term is defined in section 101(14) of the Bankruptcy Code.
- 6. In connection with preparing this declaration, I reviewed the following names for any potential conflicts between Keen and (a) the Debtor; and (b) the creditors and other parties identified on the list attached hereto as Exhibit 2 (the "Potentially Interested Parties"). Based upon that review, to the best of my knowledge, after due inquiry and except as otherwise disclosed in this Affidavit, neither I nor Keen represent or hold any interest adverse to the Debtor, the Trustee or the Debtor's estate in the matters upon which Keen is to be engaged. Furthermore, neither Keen nor I have any connection to any of the judges of the United States Bankruptcy Court for the Eastern District of New York, the Office of the United States Trustee, or any person employed in the Office of the United States Trustee.

- 7. Keen is a subsidiary of Summit Capital Management LLC ("Summit"). Summit is primarily in the business of buying debt from secured creditors in arms-length transactions. This affidavit of disinterestedness is not on behalf of Summit. However, to the best of my knowledge, after due inquiry to Summit, I have been advised that Summit has no connections with the Debtor, except that Summit has, in matters unrelated to the Debtor, bought secured debt in arms-length transactions from Bank of America.
- 8. Except as set forth above, Keen has no relationships or connections with any of the Potentially Interested Parties.²
- 9. Keen's representation of the Debtor would not comprise a majority of our organization's annual revenue for any year or other period.
- 10. Based on the foregoing and except as set forth herein, I have been able to ascertain based on the information currently available to me, that Keen does not represent any interest adverse to the Debtor in the matters upon which we are to be engaged. To the best of my knowledge, information and belief and qualified by the information set forth above, Keen is a "disinterested person" as that term is defined in section 101(14) of the Bankruptcy Code in that Keen:
 - (a) is not a creditor, equity security holder or insider of the Debtor;
 - (b) is not, and was not, within two years before the date of filing of the Debtor's chapter 11 petition, a director, officer, or employee of the Debtor; and
 - does not have an interest materially adverse to the interest of the estate or of any class of creditors or equity security holders, by reason of any direct or indirect relationship to, connection with, or interest in, the Debtor, or for any other reason.

² Although not a necessary disclosure: Keen (or a predecessor) has (i) served as real estate professional for many firms specializing in chapter 11 practice including for certain of Mr. Kadish's clients when he was at prior firms, and/or for other clients of such firms, and (ii) Keen has (ii) retained Mr. Kadish through his prior firms in discrete matters on its own account.

SCOPE OF EMPLOYMENT

- 11. The professional services that the Debtor expects that Keen will be called upon to render include, but shall not be limited to, (i) marketing the Building and, if appropriate, achieving a sale thereof for the highest and best value, subject to Order of this Court, and (ii) seeking a refinancing of the Debtor's mortgage on its Building.
- 12. Keen expects to implement the marketing activities as are indicated in the Retention Agreement.

COMPENSATION AND REIMBURSEMENT OF EXPENSES

- 13. Subject to this Court's approval and in accordance with section 327 and 328(a) of the Bankruptcy Code, the Bankruptcy Rules, the United States Trustee Guidelines, other orders of this Court and the rules and other procedures that may be fixed by this Court, the Retention Agreement provides that Keen will receive one of the following set fees: (i) a sale transaction fee in the amount of 5% of the gross proceeds from any sale transaction, or (ii) a mortgage broker fee in the amount of 2% from any mortgage financing transaction not consummated with a "Prior Prospect," as defined in the Retention Agreement, or (iii) a credit bid fee in the amount of 1% of any amount 124 NY successfully credit bids, or (iv) Keen shall earn compensation equal to \$50,000 if a "Definitive Refinancing Agreement" is entered into between the Debtor and one or more Prior Prospects and the other terms in the Retention Agreement are satisfied.
- 14. Pursuant to the Retention Agreement, Keen is entitled to all reasonable out of pocket costs and expenses incurred in connection with performing the services required by the Retention Agreement.
- 15. All forms of compensation contemplated in the Retention Agreement are set under section 328(a) as fixed fees or fixed percentages. LD

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16. Other than as set forth herein, there is no proposed arrangement to compensate

Keen. No promises have been received by us as to compensation in connection with this case

other than in accordance with the provisions of the Bankruptcy Code as stated herein and in the

Retention Agreement.

17. By reason of the foregoing, I believe that Keen is eligible to be retained as real

estate advisor to the Debtor in this case and seek approval of the Retention Agreement and the

terms set forth therein.

I declare under penalty of perjury that the foregoing is true and correct.

Dated: New York, New York

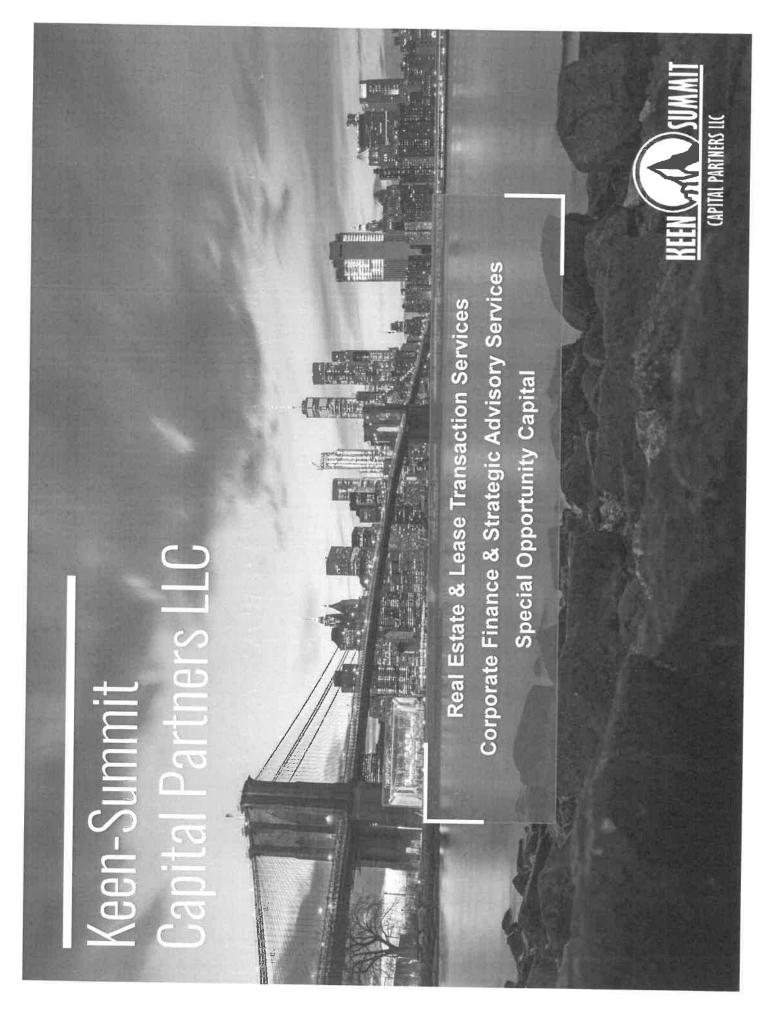
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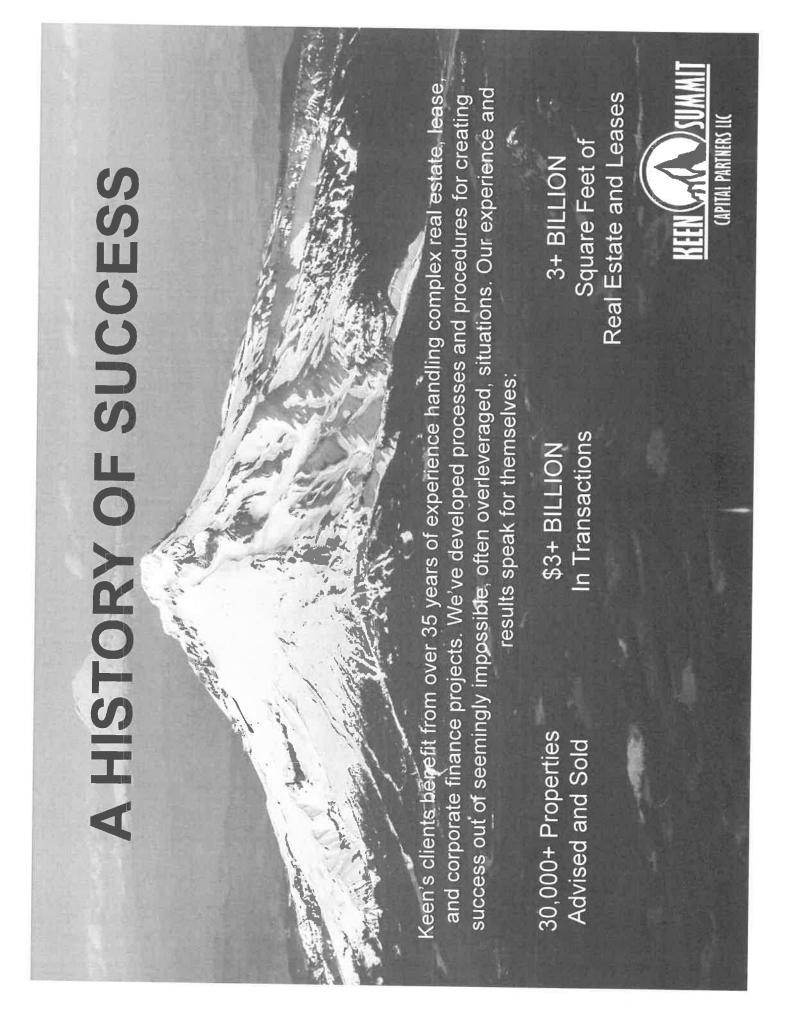
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Harold J. Bordwin

EXHIBIT 1

Marketing Materials





WHO WE ARE

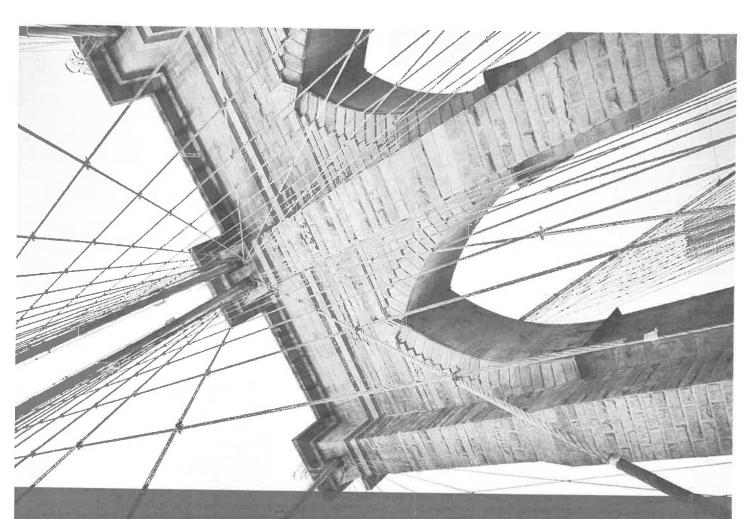
WE ARE REAL ESTATE BROKERS AND AUCTIONEERS.

WE ARE LEASE RESTRUCTURING SPECIALISTS.
WE ARE INVESTMENT BANKERS, WITH A
SPECIALIZED RETAIL/CONSUMER MARKETS
FOCUS.

Since 1982, Keen's professionals have been successfully executing real estate and corporate finance transactions designed to maximize value and minimize ongoing liabilities.

Clients benefit from senior management involvement, our extraordinary industry experience, reputation for excellence and integrity, time-tested business approach, industry relationships, workout and bankruptcy expertise, and exceptional execution capabilities.

Keen serves businesses and their investors and lenders throughout North America.



What We Do

represents business and property owners, retail and commercial tenants, investors, With a particular expertise in complex business situations (such as restructurings, Chapter 7 and 11 bankruptcies, receiverships, partnership disputes, etc.), Keen developers, and creditors across various industries.

Southin	Principal Investments	 Debt purchases Opportunistic rescue and growth capital Asset purchases DIP financing
A Company	Corporate Finance & Strategic Advisory Services	 Sell-side M&A Buy-side M&A Capital raise Identifying joint ventures/partnerships Sale-leaseback
	Leasehold Advisory	 Negotiating rent reductions, lease terminations and other lease modifications Assigning and subleasing excess space Providing related analytics
	Real Estate Brokerage & Auctions	 Implementing accelerated sales of real estate and leases via brokerage, auction and/or M&A techniques Developing marketing plans that create excitement and maximize values quickly and efficiently



Real Estate Brokerage & Auctions

Exceeding expectations across all asset types and locations including an expertise in environmentally impacted properties

NDUSTRIAL



The Brinkman Corp. - TX, TN

- Vertis Communication OH, NY, NJ & CA
- Morgan Industries FL, NJ, MD



GOLF



- The Club at Cordillera CO
- The Golf Club at Briar's Creek SC
- Long Island National NY

MULTIFAMILY

HOSPITALITY



- 101 Summer St. CT
- Grand Court Lifestyles TX, KS, MO, FL, NC & SC

Peregrine Financial Group - IA

1 Atlantic Street - CT

Penn Traffic - Johnstown, PA

Strathmore Group - NY

Holiday Inn Express & Marina - MA

Grand Seas Resort - FL Courtyard Marriot - CT

LAND

SHOPPING CENTER/RETAIL



- 200 acres TX
- Smart Resort FL, NC & SC
- Maxus Energy AL, OH, NJ





(Environmentally Impacted)







- Oasis Petroleum 27 locations, AL, FL, GA, NC, VA, IL, IN, MD & PA
- Aziz Conv. Stores 28 locations,
- Keshtgar Entities 18 locations, NY
- Plaza Continental CA
- Jamesway Plaza VA
- Fleming / Chouteau Crossing MO

Lease Advisory

Retail / Office / Restaurant / Industrial



O Payless





























































CRABTREE & EVELYN

Determining if a lease is above or below market

Lease analysis

and if it's an asset or liability



ARTHURANDERSEN







Executing a strategy for reducing occupancy

costs

Rent reductions

CASUAL MALEX









Exiting underperforming locations Lease terminations









Assigning & subleasing excess space

Lease dispositions

9











Corporate Finance & Strategic Advisory Services

M&A Sell-Side and Buy-Side Services

- Our professionals provide comprehensive strategic, structural and transaction-specific M&A advisory services for a variety of transaction types including sales and divestitures, restructurings, acquisitions, recapitalizations and strategic partnerships
- We understand the complexity of both stressed and distressed merger and acquisition transactions
- We have the experience to quickly identify and close deals with strategic and financial buyers

Capital Raises

Given our proprietary database and deep industry relationships with real estate capital sources, consumer & retail focused private equity, public and private investment funds, hedge funds, HNW investors, etc., we can quickly access funds for our clients

Other Strategic Advisory Services

- Portfolio review
- Understanding current market and liquidation values
 - Understanding real estate footprint and liquidity options
- Determining strategies for maximizing values and reducing liabilities
- Implementing restructuring strategies





Recent Accolades

Unsolicited Reference

Fown of Greenburgh, NY - Town Supervisor

Abandoned Frank's Nursery property, subject to environmental concerns and NIMBY issues

and helped us generate community support...! am very pleased that we selected .. This was a difficult property to sell...Prior to your involvement every proposal solicited bids for the property, reached out to the community, found a purchaser that was offered to the community was rejected by civic leaders. You and your feam did a great job turning a controversy into a community partnership. You you..." Paul J. Feiner, Town Supervisor



Mid-Size Company

Keen was awarded the prestigious 2016 Transaction of the Year Award for a Midcompetitive process where Susser Petroleum Property Company LLC purchased Size Company transaction from The Turnaround Management Association (TMA) gas and convenience store chain operating in Chapter 11. We successfully ran a the chain for \$41,600,000, which paid all creditors in full plus a return to equity. for our role as investment bankers in the sale of Aziz, a Texas-based 28-store

2017 Turnaround Atlas Award Seaboard Realty

Investment Sales

Restructuring of the Year from the Global M&A Network for our role as brokers in Keen was awarded the prestigious 2017 Turnaround Atlas Award - Real Estate the \$148,240,000 sale of the Seaboard Realty portfolio in Stamford, CT.









Call Us When:

Your client or a target has excess properties to sell.

Like Seaboard Realty did when it needed to sell its Stamford, CT portfolio, where we fielded over 300 inquiries and sold the portfolio for approximately \$148,380,000. Keen was awarded the 2017 Turnaround Atlas Award - Real Estate Restructuring of the Year for these transactions.

Your client or a target is burdened by excess leased locations,

Like Arthur Andersen, facing \$685 million of leasehold liability, did when it shut down and had to exit 3,600,000 sq. ft. of office space nationwide.

Your client or a target is burdened by excessive occupancy costs.

Like *Versa Capital* did when it was acquiring A*venue Stores* and we delivered \$15,000,000 of occupancy cost

Your client needs to sell a business, raise DIP and/or exit financing secured by real estate, and/or complete a sale-leaseback, and the transaction size will be under \$100 million.

Like Aziz Convenience Stores DIP did when it needed to exit chapter 11 and we successfully ran a competitive process that paid all creditors in full plus a return to equity, thereby winning the TMA's 2016 Middle Market Transaction of the Year Award.

There is an opportunity to acquire secured bank debt.

Our partner, Summit Investment Management LLC, is a private investment firm that acquires and resolves distressed commercial and operating business loans.



Meet Our Team



Harold Bordwin

Principal & Managing Director

finance experience, Harold has helped properties, leaseholds and businesses advisory/transactional and corporate With over 25 years of real estate negotiate the sale of hundreds of nationwide; provided specialized valuation services



Matthew Bordwin

Principal & Managing Director

valuation, marketing, and disposition of Matt specializes in the marketing and real estate portfolios for healthy and sale of businesses along with the distressed companies.



Email: HBordwin@Keen-Summit.com

Direct: (646) 381-9201



Craig Fox

Director

helped create what Keen is today. Craig implementing strategic real estate plans With over 27 years at Keen, Craig has analysis, acquisitions and dispositions. for his clients involving property focuses on developing and

Email: CaFox@Keen-Summit.com Direct: (646) 381-9203



DShea@Keen-Summit.com Direct: (646) 381-9219 Email:



Meet Our Team

Christopher Mahoney

Director

business valuation analysis for strategic Chris has 27 year experience providing multi-million dollar real estate portfolios. planning and project implementation. overall business management. He He has overseen the disposition of provides in-depth real estate and



Rob Tramantano

Director

marketing, and disposition of real estate specializes in the marketing and sale of opened the Chapel Hill, NC office. Rob After 17 years with Keen in NY, Rob businesses along with the valuation, portfolios for healthy and distressed companies.



Heather Milazzo

Vice President

of real estate and leasehold properties. marketing, negotiation and disposition Heather joined the firm in 2005 and specializes in property analysis,



mplementing strategic real estate plans

Doug focuses on developing and

Doug Greenspan

Email: CMahoney@Keen-Summit.com

Direct: (646) 381-9205

Vice President

analysis, acquisitions and dispositions.

for his clients involving property

Doug holds an MBA from George

Washington University and has

Email: HMilazzo@Keen-Summit.com Direct: (646) 381-9207

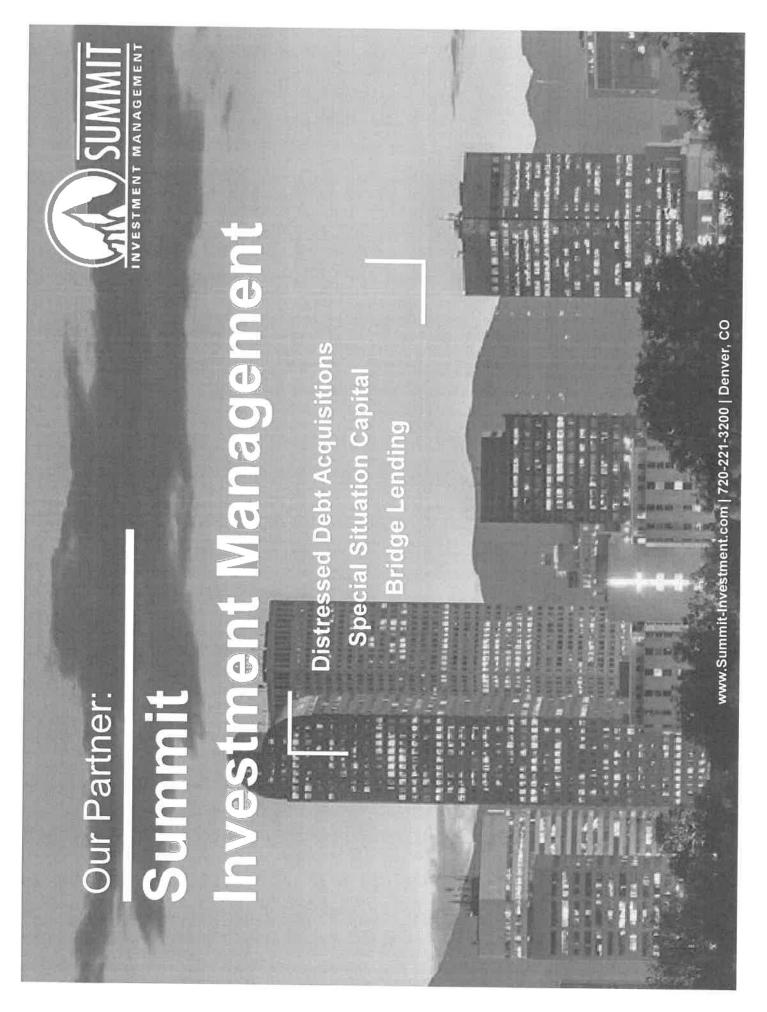


Email: DGreenspan@Keen-Summit.com Direct: (646) 381-9201

published multiple articles in the Journal

For Corporate Renewal.





Summit Investment Management Overview

Who is Summit Investment

- distressed debt acquisitions, balance sheet restructures of operating companies, Headquartered in Denver, CO, Summit has invested more than \$1.5 billion in special situation capital, bridge loans and joint ventures.
- Typical investments range between \$1 million and \$75 million with the flexibility to execute larger transactions and the ability to fund investments that may be outside the scope of traditional financing sources
- With a thorough underwriting process, creative and flexible approach, Summit can act quickly to provide the capital necessary for complex transactions

Distressed Debt Acquisitions

- Summit invests in and manages sub-and non-performing commercial debt and has closed in excess of 400 loan purchases
- Acquisitions range in size from \$1 million to \$100 million with institutions across the country and around the world

Special Situation Capital

Summit invests in opportunistic or complex transactions involving middle market companies ranging in size from \$10 million to \$250 million in revenue

Bridge Lending

Summit provides bridge capital in situations where traditional financing sources can't or won't, whether a situation lacks the collateral necessary to fall within a bank's lending parameters or has short timelines

Summit acquires the following distressed debts:

- Sub-and non-performing loans secured by operating businesses and real estate
 - Loans with esoteric or unique collateral Loans in bankruptcy
- Loans in foreclosure
- Environmentally challenged properties
 - Lease portfolios

Existing debt acquisition portfolio includes loans secured by

- Operating businesses across numerous industries
- Offices
- Hospitality
- Restaurants/franchises
- Industrial
- Multifamily
- Golf courses
 - C-stores
- Aviation/marine vessels
- Marinas
- Funeral homes
- Religious facilities
 - Warehouses
 - Self storage



Summit Select Transactions

Summit is a Leading Resource and

- Partner for:
- Turnaround & Restructuring Professionals

Banks & Financial Institutions

- Law Firms
- Middle-Market Companies
 - Special Servicers
- Private Equity Firms

- Purchasing Loan Positions
- Capital Partner for special situations including companies in distress
 - Liquidity Options for creditors and
 - Restructure Financing for debtors

Flexibility and Speed

- participating in JV partnerships with strong Experienced at structuring and sponsors and operators.
- Debt purchases are industry agnostic and clients with surety of close, often in as little Summit is an all-cash principal providing as three weeks.

SUMMIT Summit Investment Management LLC	SUMMIT Summit Investment Management LLC	SUMMIT SUMMIT
Armounces:	Аппочисея:	Amounces:
\$489,000,000 Acquisition of (2) C&I Portfolios Consisting of Multiple Relationships	\$16,000,000 Acquisition of C&I Loan Relationships in the Metal Recycling Industry	\$14,000,000 Acquisition of CRE and C&I Portfolio Consisting of Multiple Relationships
From: FDIC Acting as Receiver for Failed Bank	From: National Bank	From: National Bank
2017	2017	2017
6	6	6
SUMMIT	SUMMIT	SUMMIT
Summit Investment Management LLC Announces:	Summit Investment Management LLC Amounces:	Summit Investment Management LLC Amounces:
\$10,000,000 Acquisition of one-off CRE Loan	\$5,500,000 Origination of one-off CRE Loan	\$5,000,000 Acquisition of one-off CRE Loan
From: National Bank	To: Middle-Market Company	From: National Bank
2017	2017	2017



Summit Team



CJ Burger

Email: CBurger@Summit-Investment.com Direct: (720) 221-3130 President & CEO



Reed Gillis

Email: RGillis@Summit-Investment.com **Director of Acquisitions** Direct: (720) 221-3146



Director of Originations Jonathan Bloom

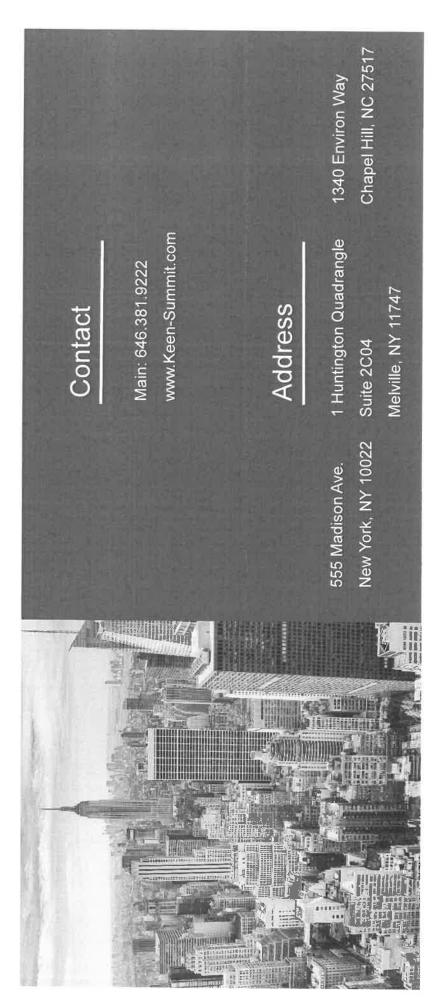




Vice President of Acquisitions Direct: (720) 221-3139 Ryan Oleski

Email: ROleski@Summit-Investment.com

Thank You.





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EXHIBIT 2

Potentially Interested Parties

In re Voras Enterprise, Inc. Chapter 11 Case No. 17-45570 (NHL)

Debtor

Voras Enterprise, Inc.

Scheduled Creditors

124 NY Inc.

Bank of New York

Bedford Stuyvesant Family Center

Brooklyn Legal Services Corporation A

City of New York Department of Environmental Protection Bureau of Customer Services

Consolidated Edison Company

Criminal Court of the City of New York

District Attorney of Kings County

Falcon Power Installers

Empire State Development d/b/a New York State Urban Development Corporation

Him & Her Salon, LLC

Internal Revenue Service, Bankruptcy Unit

Ivan W. Harper, CPA

Lisa Boyd

MedExcel USA, Inc.

National Grid

New Cingular Wireless PCS, LLC

New York City Department of Buildings

New York City Housing Authority

New York City Housing Preservation and Development

New York City Office of Administrative Trials and Hearings

New York City Water Board

New York Design Architects, LLP

New York Secretary of State

New York State Department of Health

New York State Department of Tax and Finance, Bankruptcy/Special Procedures Section

Northeast Brooklyn Housing Development Corporation

Novack Burnbaum Crystal LLP

Old Republic National Title Insurance Company

Additional Relevant Parties

Bank of America

Cablevision

Capital One Bank, N.A.

Charles Gary, Esq.

City of New York Marshal's Office

Dominic Famulari, Esq.

Donaldson & Chilliest, LLP

Elliot Robinson

Ever-Ready Fire Sprinkler, Inc.

Henry A. Anthon, CPA

Imperial Fire Protection Systems

Jeffrey E. Dunston

Metro Urgent Medical Care of Brooklyn PLLC

MTAG Services, LLC

Nathaniel Montgomery

New York City Department of Finance

New York City Environmental Control Board

New York City Health Tribunal

New York City OATH Hearings Division

New York State Attorney General's Office

New York State Charities Bureau

New York State Unemployment Insurance Fund

Optimum

Parking Violations Bureau

Social Security Administration

TerraCRG LLC

United Elevator

United States Attorney's Office

United States Department of Education

United States Department of Health and Human Services

United States Department of Housing and Urban Development

United States Environmental Protection Agency

Verizon

Woodbridge Mortgage Investment Fund 3, LLC

Office of the U.S. Trustee

Chevonne Ducille

Christine H. Black

Janease Clarke

Leiden Czarniecki

Lynda A. Rettagliata

Marylou Martin

Nazar Khodorovsky

Rachel Weinberger

Robert Stavis

William E. Curtin

Judges

The Honorable Carla E. Craig
The Honorable Robert E. Grossman
The Honorable Nancy Hershey Lord
The Honorable Louis A. Scarcella
The Honorable Elizabeth S. Stong
The Honorable Alan S. Trust